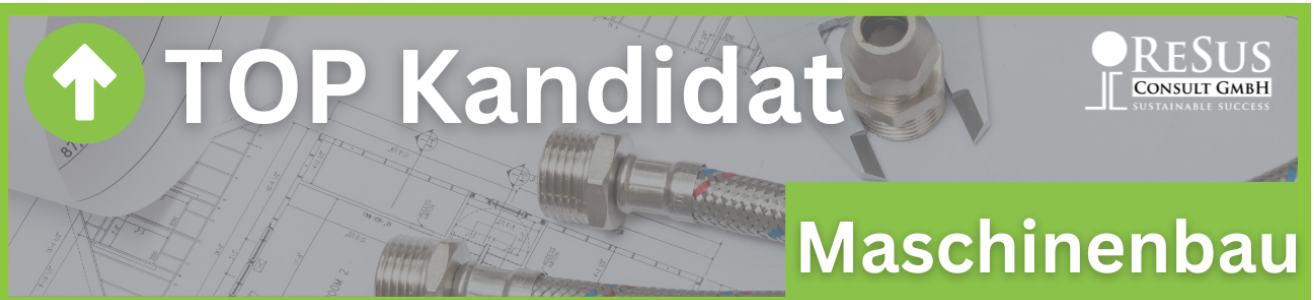


TOP Candidate Profile



Senior Executive Plant Engineering & Energy Project Execution & Business Development. ID: MB 8169

A rare dual qualification: an engineer with a doctorate, combining strong sales and leadership ability with a **proven track record** from an international plant engineering group. Over **15+ years** he led teams of **up to 30 project managers across 7 countries** and was responsible for a project portfolio of **USD 250m** and an opportunity pipeline of **over USD 2bn CAPEX**. He translates complex technology clearly and convincingly at both board and customer level – a rhetorically strong, clear and reliable communicator between engineering and business.

His results are concrete: he reduced project budget overruns **from 6% to 1%**, achieved **zero Lost Workday Cases** and, as executive sponsor, drove **14 strategic improvement initiatives**. He opened up growth markets from scratch – for example the Iranian business following the easing of sanctions – and won the **largest and most profitable revamp projects in the company's history**. Over **16 years he consistently exceeded 100% of his targets**. He also built new business fields such as Electrolyzer Services (green hydrogen) and was a member of the Investment Committee.

Despite a corporate career, he is a **hands-on leader shaped by the Mittelstand mindset**: lean teams, short decision paths, room to shape. Sought: a **leadership position with overall responsibility** in plant engineering, energy, gas and process technology – for example Head of Project Execution / Engineering, Director Business Development / Sales or Technical Managing Director. Explicitly open to the **defence sector** and to international roles including expatriate assignments.

Your direct contact at RSC – Executive Search | Building Technology & HVAC

On request we will gladly send you an anonymised short profile of this candidate. For any questions, Mr Leihbecher is available at any time for the **HVAC/plumbing sector (sanitary | heating | air conditioning | ventilation | building services | installation)**.



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